

# EndExam QUESTION & ANSWER

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Title: Avaya OneCloud UCaaS

Sales Specialized Test

Version: DEMO

1. Which statement best describes Avaya One Cloud TM?

A.It is an analog outbound platform or creation and management of outboundand blended campaigns and customer communications.

B.It is analog platform that can apply voice commands instead of dual tone multifrequency or messaging functions like sending, deleting, and replying.

C.It is a digital platform that gives businesses the ability to integrate with OracleBusiness Intelligence Cloud, Crystal Reports, and Domo BI.

D.It is an Al-Powered Total Experience Platform that enables organizations tocreate and deliver in-the moment experiences that matter.

### Answer:D

- 2. Which statement best describes the attribute so the "ExperienceEconomy?"
- A.Customers want less attention and want to get what they need without helpfrom the organization.
- B.Customers spend muchof their time looking or the cheapest deals and theydon't want the organization to customize their experience.
- C.The memories, emotions, and feelings that customers takeaway ultimatelymatter the most.
- D.The business is constantly calling the customer and giving them unsolicited in formation and offers is what drives the Experience Economy.

# Answer:C

3.Avaya has avast	across various technology areas thatcomplements our industry-leading
portfolio.	
A.ecosystem of partners	
B.selection of Cloud o erings	

# Answer:A

4. Avaya is uniquely positioned to deliver effortless Customer Experience, Employee Experience, and User Experience based on three key defining principles.

Which are those key principles?

C.staff of security analysts

D.network of support centers

- A.Speed-to-value, Cloud technology, and innovate at the edge
- B.Extensible technology partnerships, award-winning security, and customersupport
- C.Speed-to-value, extensible technology partnerships, and innovate at the edge
- D.Extensible technology partnerships, innovate at the edge, and award-winningsecurity

## Answer: C

5.The composable nature of Avaya One Cloud<sup>TM</sup> frees our customers from the\_\_\_\_\_ that comes with traditional, monolithic architectures.

A.technical debt

B.constraintsof staying on a budget

C.predictability of processes

D.layersof management approvals

# Answer:A