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QUESTION & ANSWER

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Exam : **700-038**

Title : Advanced Collaboration Architecture Field Engineer Exam

Version : DEMO

1.Which two options are business requirements in the retail vertical market? (Choose two)
A.supply chain agility
B.customer experience transformation
C.customer intimacy
D.increase employee productivity
E.collaborative customer experience
Answer: A,D

2.The Architecture Development Method (ADM) consists of several phases.Which two phases are correctly mapped to their activities'? (Choose two.)
A.Phase F: Analyze costbenefits, and risk, then develop a detailed implementation and migration plan.
B.Phase E: Set the scope, constraints, and expectations for The Open Group Architecture Framework (TOGAF) project
C.Phase D: Develop architectures at three levels.
D.Phase C: Define the business architecture.
E.Phase B: Create the information systems architecture with applications and data.
Answer: A,C

3.Which two options are typically included in a Cisco Collaboration Architecture services proposal? (Choose two.)
A.medianet-readiness assessment services
B.compliance strategy consulting services
C.collaboration dashboard services
D.Network security readinessassessment
E.end-user documentation services
Answer: A,D

4.Which sequence of steps is correct for mapping business drivers with collaboration solutions?
A.Ask questions; aggregate the business drivers; map business drivers with collaboration solutions; present collaboration solution.
B.Ask questions; present collaboration solution; map business drivers with collaboration solutions; aggregate the business drivers.
C.Ask questions; map business drivers with collaboration solutions; present collaboration solution; aggregate the business drivers.
D.Ask questions; map business drivers with collaboration solutions; aggregate the business drivers; present collaboration solution.
Answer: A

5.Once you define the customer's value chain, you will be able to identify departments managing core processes where the Cisco Collaboration Architecture will bring highest business value.Which two of the following departments typically manage core processes? (Choose two)
A.Logistics and Operations
B.Procurement
C.Sales and Marketing

D.HR Management
E.Research and Development
Answer: A,C