EndExam

QUESTION & ANSWER

Accurate study guides, High passing rate!

Exam : **C9020-460**

Title : IBM Midrange Storage Sales V2

Version : Demo

1.A customer wants to consolidate the storage infrastructure and currently has CIFS, NFS and FCP attached storage devices.

Which single storage product aligns with the customer's needs?

A. IBM Storwize V5000

B. IBM Storwize V5000 Unified

C. IBM Storwize V7000

D. IBM Storwize V7000 Unified

Answer: D

2.A customer has a small IT staff and needs to optimize performance.

Which included function of the Storwize family is required for a customer to automatically manage storage performance with no administration overhead?

A. IBM Easy Tier

B. IBM FlashCopy

C. IBM Spectrum Control

D. IBM Tivoli Storage Productivity Center

Answer: A

3.A customer is looking for a storage solution that offers functions like Metro and Global mirroring, point-in-time copy, automated multi-tiering, iSCSI, FCP and direct SAS connectivity to the hosts.

Which product should the sales representative recommend?

A. IBM Storwize V7000

B. IBM Storwize V3700

C. IBM FlashSystem V840

D. IBM Storwize V7000 Unified

Answer: B

4.A customer is looking for a backup to disk solution for its Windows environment.

Which solution should you recommend?

A. IBM Tivoli Productivity Center

B. IBM Tivoli FlashCopy Manager

C. IBM Tivoli Storage Manager FastBack

D. IBM Tivoli Storage Manager HSM for Windows

Answer: C

5.A customer is looking for a software tool which enables storage for cloud computing, common functions like thin provisioning, advanced analytics and tiering, snapshots, Metro-Global Mirroring as well as the definition of service classes for storage and enables self-service provisioning.

Which solution should you recommend?

A. IBM Spectrum Control and IBM Spectrum Virtualize

B. IBM Spectrum Accelerate

C. IBM Tivoli Productivity Center and IBM FlashCopy Manager

D. IBM Tivoli Business Continuity Process Manager

Answer: A