



# EndExam

## QUESTION & ANSWER

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**Exam** : **M2040-671**

**Title** : IBM Notes and Domino  
Sales Mastery Test v3

**Version** : DEMO

1.Which one of the following best describes hybrid deployment for our software customers?

- A. Software deployed both as an on premise solution as well as in the cloud
- B. Utilizing highly energy efficient servers to save customers' electricity costs
- C. Being able to run on a wide variety of operating systems
- D. Backwards compatible databases that run on past versions of our software releases

**Answer: A**

2.Which one of the following features is NOT new in IBM Notes and Domino 9.0 Social Edition?

- A. A Click on URLs in edit mode
- B. Paste As Plain Text
- C. New shortcut keys like Ctrl+Shift+R for "Reply to All"
- D. Ability to import spreadsheet data into a view

**Answer: C**

Reference:[ftp://ftp.software.ibm.com/software/au/pdf/CCTY\\_2013\\_Whats\\_New\\_in\\_IBM\\_Domino\\_Notes\\_and\\_iNotes\\_9\\_Social\\_Edition.pdf](ftp://ftp.software.ibm.com/software/au/pdf/CCTY_2013_Whats_New_in_IBM_Domino_Notes_and_iNotes_9_Social_Edition.pdf)

3.With regards to Notes and Domino licensing, the term CAL refers to:

- A. Code Application Language
- B. Core Activity Linkage
- C. Client Access License
- D. Client Anchor Logic

**Answer: C**

Reference:<http://www-01.ibm.com/software/lotus/notesanddomino/licensing.html>

4.Embedded experiences is best defined in the Notes client as:

- A. A The capability to attach large files to your emails
- B. The ability to import spreadsheet data into a view
- C. The ability to deploy the Notes client via a hybrid configuration
- D. The ability to view content, as well as respond socially, all in the context of your inbox

**Answer: A**

5.When speaking of the current state of IBM Notes and Domino momentum, which of the following statement is NOT true?

- A. IBM Notes and Domino still maintains a large percentage of email market share
- B. Notes is dead
- C. IBM Notes and Domino have delivered new features each and every year since 2007
- D. IBM Notes and Domino have over 50,000 customers

**Answer: A**