

# EndExam QUESTION & ANSWER

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**Title**: Microsoft Dynamics 365

**Fundamentals** 

Version: DEMO

### 1.DRAG DROP

Match each tool to its task. NOTE: Each correct match is worth one point.

# Tools Answer Area

| Microsoft PowerBI       | Task                    | Tool |  |
|-------------------------|-------------------------|------|--|
| Microsoft Visual Studio | Configure dashboards.   | tool |  |
| Microsoft PowerApps     | Manage test automation. | tool |  |
|                         | Deploy models.          | tool |  |
|                         | Integrate data sources. | tool |  |
| Answer:                 |                         |      |  |

**Answer Area** 

# Answer: Tools

| Microsoft PowerBI       | Task                    | Tool                    |
|-------------------------|-------------------------|-------------------------|
| Microsoft Visual Studio | Configure dashboards.   | Microsoft PowerBI       |
| Microsoft PowerApps     | Manage test automation. | Microsoft Visual Studio |
| Microsoft FowerApps     | Deploy models.          | Microsoft Visual Studio |
|                         | Integrate data sources. | Microsoft PowerApps     |

# 2.DRAG DROP

You need to create a new Dynamics 365 application that limits users to viewing only customer accounts. Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

# Actions Answer area

| Go to the Office 365 admin of | enter. |
|-------------------------------|--------|
| Create a new PowerApp app     |        |
| Add components to the app     | G.     |
| Save the app.                 |        |
| Publish the app.              |        |
| Add flows to the app.         |        |

#### Answer:

# Actions Go to the Office 365 admin center. Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Answer area Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Answer area Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Add flows to the app.

#### 3.DRAG DROP

A company wants to automate functions performed by some of its departments. You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select? To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content. NOTE: Each correct selection is worth one point.

| 40 * L. * The Line 120 County 120 Chi                                   |  |   |
|---|--|---|
| Dynamics 365 for Sales  | Function   | Application   |
|   | Support takes incoming calls for defective products and assigns  |   |
| Dynamics 365 for Customer Service                                       | them to the correct groups.  |   |
|   | Business development managers need to track progress on  |   |
| Dynamics 365 for Field Service  | potential clients.   |   |
|   | A system sends emails and product literature to current and<br>potential customers.  |   |
| Dynamics 365 for Marketing  | A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.   |   |
| Answer:   |  |   |
| Applications  | Answer Area  | Application   |
|   | Function   | •                   |
| Applications  |  | Application  Dynamics 365 for Customer Service            |
| Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service | Function Support takes incoming calls for defective products and assigns   | •                   |
| Applications  Dynamics 365 for Sales                                    | Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on potential clients.  | Dynamics 365 for Customer Service  Dynamics 365 for Sales |
| Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service | Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on   | Dynamics 365 for Customer Service                         |
| Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service | Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on potential clients.  A system sends emails and product literature to current and | Dynamics 365 for Customer Service  Dynamics 365 for Sales |

4. You need to select a Dynamics 365 for Customer Engagement application to help your organization effectively track, manage, and deliver project-based services.

Which application should you select?

- A. Customer Service
- B. Field Service
- C. Project Service automation

#### D. Sales

Answer: C

## **Explanation:**

References:

https://docs.microsoft.com/en-us/dynamics365/customer-engagement/project-service/overview

#### 5.HOTSPOT

You are determining whether to deploy Dynamics 365 for Retail or Dynamics 365 for Finance and Operations. You need to identify the capabilities of each application.

Which capabilities does each application support? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

#### **Answer Area**

#### Capability

#### Supported product or products

Receive app model updates seamlessly without recompiling or merging with customizations.

Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Receive retail channel component updates seamlessly without merging with customizations.

Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Deploy a solution scoped to provide retail functionality only, including after deployment.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only

Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

#### Answer:

#### Answer Area

# Capability

#### Supported product or products

Receive app model updates seamlessly without recompiling or merging with customizations.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only

Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

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Receive retail channel component updates seamlessly without merging with customizations.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Dynamics 365 for Finance and Operations only

Deploy a solution scoped to provide retail functionality only, including after Dynamics 365 for Retail only

# **Explanation:**

#### References:

deployment.

https://docs.microsoft.com/de-de/dynamics365/unified-operations/retail/dev-itpro/choose-deployment